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Ibrahim Al Qassim & Partners

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Since 1989

# EXECUTIVE SUMMARY

- **Ibrahim Al Qassim & Partners** is a Dubai-based law firm established in **1989**, with over three decades of experience advising multinational corporations, regional developers, financial institutions, and international investors on UAE law.
- The firm is widely recognized for providing strategic legal counsel on complex matters across **dispute resolution, corporate and commercial advisory, employment matters, and regulatory compliance**, representing clients before UAE courts at all levels as well as in arbitration and alternative dispute resolution proceedings.
- Over the years, the firm has acted for leading regional and international companies across a broad range of sectors, including **real estate, construction, banking and finance, infrastructure, and hospitality**.
- Since **2010**, the firm has also developed notable experience advising **Chinese enterprises operating in the United Arab Emirates**, supporting their regional operations and cross-border commercial activities across the Middle East.



# INTRODUCTION



# COMPANY OVERVIEW

- **Ibrahim Al Qassim & Partners** is built on a long-standing tradition of legal excellence and professional integrity. Over the years, the firm has developed a strong reputation for providing practical, business-oriented legal solutions tailored to the evolving needs of its clients.
- The firm combines deep local legal knowledge with a commercially focused approach, enabling clients to navigate the UAE legal landscape with confidence. Our lawyers work closely with clients to understand their strategic objectives and provide clear, effective legal guidance across complex matters.
- At **Ibrahim Al Qassim & Partners**, we place particular emphasis on building long-term client relationships based on trust, responsiveness, and a commitment to delivering results.

30+  
Years of experience

3500+  
Successful Cases

5+  
International Cooperations



# Mission

Our mission is to deliver exceptional legal services for our clients and ensure a healthy long-lasting relationship with them through providing effective solutions and safeguarding the rights and interests of those we represent.

# Vision

We envision to create a positive impact in the legal field and the communities we serve by developing a culture of continuous improvement, inclusivity, and ethical practice.



# Core Values

## Trust

Trust is the cornerstone of our firm, ensuring that clients can rely on our integrity, confidentiality, and dedication to their best interests.

## Truth

We present facts accurately, advocating ethically, and maintaining the highest standards of honesty in all our legal matters.

## Transparency

We are dedicated to ensuring clear communication, open processes, and full disclosure, fostering trust and accountability in all client relationships.



# SCOPE OF SERVICES



# LEGAL SERVICES

Litigation Support

Compliance and Regulatory Advice

Contract Management

Intellectual Property (IP)



# CORPORATE SERVICES

Corporate Governance

Company Establishment and Registration

Corporate Secretarial Services

Corporate Restructuring

Mergers and Acquisitions



# SECTORS



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Real Estate

Banking &  
Finance

Construction  
&  
Infrastructure

Insurance

Healthcare

Hospitality &  
Leisure

Family  
Business

Admiralty &  
Maritime



# PRACTICE AREAS



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Civil

Commercial

Alternative  
Dispute  
Resolution

Labor &  
Employment

Criminal

Intellectual  
Property &  
Trademarks

Corporate  
Services

International  
Litigation

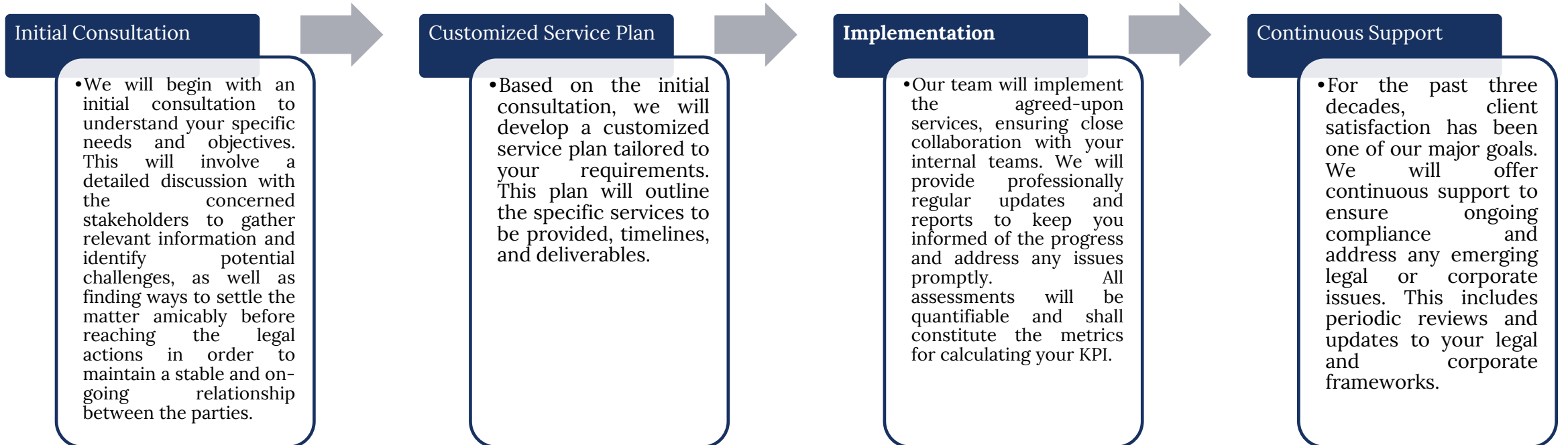
Competition



# METHODOLOGY



# METHODOLOGY



# China Desk

Supporting Chinese Enterprises Since 2010

- **Ibrahim Al Qassim & Partners** has developed a strong track record advising Chinese enterprises investing in and operating across the United Arab Emirates and the wider Middle East.
- Through its dedicated **China Desk**, the firm sub-corporate structuring, commercial arrangements, regulatory compliance, employment issues, and complex dispute resolution under UAE law.
- The firm also maintains active engagement with the **China-UAE business community**, including collaboration with **Dubai Chambers and its representative offices in China**, supporting Chinese businesses navigating the UAE legal and commercial landscape and expanding their regional presence.

# Trusted by Leading Organizations

- Over the years, **Ibrahim Al Qassim & Partners** has earned the trust of leading developers, contractors, financial institutions, and multinational corporations operating in the United Arab Emirates.
- Clients rely on the firm to handle complex and high-value legal matters requiring strategic judgment, strong litigation capabilities, and a deep understanding of the UAE legal and commercial environment.

# Some of Our Distinguished Clients

EMAAR

EMAAR  
HOSPITALITY

ADDRESS  
HOTELS+RESORTS

الشارقة القابضة  
Sharjah Holding

ماجد الفطيم  
MAJID AL FUTTAIM



فلاج القابضة  
Flag Holding

ARADA

شركة سجاد للتجارة  
SGAF for Trading Co.

الريستمانى  
AWR OSTAMANI

أساس  
ASAS  
INVESTMENT

Al Attar Properties

SHEIN

MBME  
GROUP

ARCO  
GROUP

DAR  
GLOBAL

CCSi  
Communications

中铁十八局集团(迪拜)有限公司  
CHINA RAILWAY 18TH BUREAU GROUP (L.L.C)

ECC



network

مجموعة الراجحي القابضة  
AL RAJHI GROUP HOLDING COMPANY

PCFC  
INVESTMENTS

مجموعة عبد اللطيف العيسى  
ABDULLATIF ALISSA GROUP

IA

Ibrahim Al Qassim & Partners

# TEAM & EXPERTISE



# Ibrahim Al Qassim

## *Chairman & Founder*

- Ibrahim Al Qassim is one of the core founders of the Family Law Firms in the UAE, renowned for his expertise and influence.
- A graduate of Emirates University, one of the region's premier law universities, he has since distinguished himself in the fields of banking, arbitration, and commercial litigation.
- Mr. Ibrahim is accredited in the First Degree, Appeal and Supreme Courts
- As an Arbitration Member at the Sharjah Arbitration Center, he contributes significantly to the resolution of complex disputes.
- With over 30 years of exceptional legal experience, Ibrahim Al Qassim has earned a wealth of accolades and profound respect from both peers and industry leaders thanks to his contribution to several critical and complex cases that some of them are classified as "matters of public opinion".
- He has many contributions in legislations and resolutions.



# Mohamad Al Qassim

## *Managing Partner*

Mohammed Ibrahim Al Qassim is a distinguished UAE-based lawyer with over a decade of experience advising on complex commercial, civil, real estate, and arbitration matters. He is an honors graduate of the University of Sharjah and is widely regarded for his strong expertise in commercial dispute resolution.

He has notable experience handling high-value construction and engineering consultancy disputes, acting for contractors, developers, and engineering consultants in technically complex matters.

Mohammed plays a key role in managing complex cases and delivering strategic legal solutions. He has achieved significant success across a broad range of complex disputes



# Abdulla Al Qassim

*Partner*

Abdulla Ibrahim Al Qassim, continuing the significant tradition of IA family firm, is a highly respected lawyer in the UAE. Since graduating from Sharjah University with honor, he has accumulated over 10 years of exceptional legal experience. Abdulla has effectively litigated numerous cases in different sectors and practice areas. He currently leading the ADR (Alternative Disputes Resolution) department at IA where his expertise in these areas is highly valued. Furthermore, he is dedicated to expending the reputation and name of the IA firm globally through building partnerships and establishing collaborations with internationally reputed legal firms and organizations.



MOU between IA Firm & Dubai Police to provide Free Legal Consultations for Victims of Domestic Violence and Human Trafficking in Dubai



IA Firm Partner – Abdulla Al Qassim, guest speaker at the seminar held by the Case Management Department in Dubai court to explain and introduce the E-Litigation Process in 2019.



**تحقيق:**  
إيهاب عدا

في محاولة لتبسيط إجراءات التقاضي عبر المنصات الإلكترونية، وتسهيل الوصول إليها، تم إطلاق نظام المحاكم الإلكترونية، والذي يتيح للمواطنين والمقيمين في دولة الإمارات العربية المتحدة، تقديم الطلبات القضائية إلكترونياً، مما يساهم في توفير الوقت والجهد، ويعزز الشفافية والنزاهة في العملية القضائية.

محاكم دبي تستأنف تقديم خدماتها من بعد

# الحلقات القضائية التحدي الصعب بنظام الاتصال المرئي



**جمال الجابري:** **رئيس المحكمة**  
**عيسى طريفه:** **القاضي**  
**خالد الجوسفي:** **القاضي**

أكد طارق عبد المنصور مدير عام المحاكم دبي أن هذا التطور يأتي كأحد أهم الخطوات التي تتبناها المحكمة لتبسيط الإجراءات القضائية، وذلك من خلال توفير الخدمات القضائية إلكترونياً، مما يساهم في توفير الوقت والجهد، ويعزز الشفافية والنزاهة في العملية القضائية.

ويأتي هذا التطور في إطار الجهود المبذولة من قبل المحاكم دبي لتبسيط الإجراءات القضائية، وذلك من خلال توفير الخدمات القضائية إلكترونياً، مما يساهم في توفير الوقت والجهد، ويعزز الشفافية والنزاهة في العملية القضائية.

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Thanks to its contribution in facilitating the E-litigation operations and to its reputation, IA Firm was invited to attend the first ever E-hearing in Dubai Court on 21/4/2020.

The Managing Partner – Mr. Mohamad Al Qassim, attended the first online hearing in the UAE.

- Al Khaleej Newspaper



موقع المحاكم دبي  
وفي ذات السياق، مدير عام المحاكم دبي طارق عبد المنصور، أكد أن هذا التطور يأتي كأحد أهم الخطوات التي تتبناها المحكمة لتبسيط الإجراءات القضائية، وذلك من خلال توفير الخدمات القضائية إلكترونياً، مما يساهم في توفير الوقت والجهد، ويعزز الشفافية والنزاهة في العملية القضائية.

# CONCLUSION

Ibrahim Al Qassim Advocates and Legal Consultants is committed to delivering high-quality legal and corporate services that support the growth and success of your business. We look forward to the opportunity to work with you and contribute to your continued success.

